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# Summary of Consolidated Financial Results for the Six Months Ended August 31, 2024 (Based on Japanese GAAP)

October 4, 2024

| Company name:            | SAN-A CO., LTD.                                |                           |                       |
|--------------------------|--|---------------------------|-----------------------|
| Stock exchange listing:  | Tokyo  |                           |                       |
| Stock code:              | 2659 URL https://www.san-a.co.jp               |                           |                       |
| Representative:          | President, Chief Executive Officer             | Taku Toyoda               |                       |
| Inquiries:               | General Manager of Management Planning<br>Dept | Masato Tamayose           | TEL 098(898)2230      |
| Scheduled date to file S | emi-annual Securities Report:                  | October 11, 2024          |                       |
| Scheduled date to comm   | nence dividend payments:                       | -                         |                       |
| Preparation of suppleme  | entary material on financial results:          | Yes                       |                       |
| Holding of financial res | ults meeting:                                  | Yes (for institutional in | vestors and analysts) |

(Amounts less than one million yen are rounded down)

Percentages indicate year-on-year changes

1. Consolidated financial results for the six months ended August 31, 2024 (from March 1, 2024 to August 31, 2024)

| (1) Consolidated operating results (cu | imulative) |
|--|------------|
|--|------------|

|                                  | Operating revenue |     | Operating profit |      | Ordinary profit |      | Profit attributable to owners of parent |      |
|----------------------------------|-------------------|-----|------------------|------|-----------------|------|---|------|
|                                  | Millions of yen   | %   | Millions of yen  | %    | Millions of yen | %    | Millions of yen                         | %    |
| Six months ended August 31, 2024 | 120,655           | 5.1 | 9,170            | 8.6  | 9,432           | 9.2  | 5,934                                   | 5.8  |
| Six months ended August 31, 2023 | 114,850           | 7.5 | 8,446            | 50.3 | 8,634           | 48.5 | 5,608                                   | 46.9 |

|                                  | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
|                                  | Yen                | Yen                        |
| Six months ended August 31, 2024 | 95.98              | -                          |
| Six months ended August 31, 2023 | 90.73              | -                          |

#### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
|                         | Millions of yen | Millions of yen | %            |
| As of August 31, 2024   | 204,077         | 148,761         | 71.0         |
| As of February 29, 2024 | 186,703         | 146,151         | 76.3         |

### 2. Cash dividends

|  |                 | Annual dividends per share   |     |        |        |  |  |
|--|-----------------|--|-----|--------|--------|--|--|
|  | 1st quarter-end | st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end Total |     |        |        |  |  |
|  | Yen             | Yen  | Yen | Yen    | Yen    |  |  |
| Year ended February 29, 2024             | -               | 0.00   | -   | 110.00 | 110.00 |  |  |
| Year ending February 28, 2025            | -               | 0.00   |     |        |        |  |  |
| Year ending February 28, 2025 (Forecast) |                 |  | -   | 55.00  | 55.00  |  |  |

3. Forecast of consolidated financial results for the year ending February 28, 2025 (from March 1, 2024 to February 28, 2025)

| _ | Percentages indicate year-on-year change |                 |      |                              |     |   |     | ear-on-year changes |                    |        |
|---|--|-----------------|------|------------------------------|-----|---|-----|---------------------|--------------------|--------|
| Ĩ |  | Operating rev   | enue | Operating profit Ordinary pr |     | Ordinary profit Profit attributable to owners of parent |     |                     | Earnings per share |        |
| ſ |  | Millions of yen | %    | Millions of yen              | %   | Millions of yen   | %   | Millions of yen     | %                  | Yen    |
|   | Full year                                | 236,120         | 3.8  | 16,670                       | 1.3 | 17,043  | 0.9 | 11,185              | 4.7                | 180.92 |

| 4. Notes   |                 |                   |
|--|-----------------|-------------------|
| (1) Significant changes in the scope of consolidation during the six months ended August 31, 2024:           | No              |                   |
| (2) Application of special accounting methods for preparing interim consolidated financial statements:       | No              |                   |
| (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period finance | cial statements |                   |
| Changes in accounting policies due to revisions to accounting standards and other regulations:               | No              |                   |
| Changes in accounting policies due to other reasons:   | No              |                   |
| Changes in accounting estimates:   | No              |                   |
| Restatement of prior period financial statements:  | No              |                   |
| (4) Number of issued shares (common shares)  |                 |                   |
| Total number of issued shares at the end of the period (including treasury shares)                           |                 |                   |
| As of August 31, 2024 63,963,308 shares As of February 29, 2024  | 1               | 63,963,308 shares |
| Number of treasury shares at the end of the period   |                 |                   |
| As of August 31, 2024 2,122,118 shares As of February 29, 2024   | 1               | 2,139,118 shares  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year)                |                 |                   |
| Six months ended August 31, 2024 61,831,476 shares Six months ended August 31, 2                             | 2023            | 61,814,476 shares |

# Interim consolidated financial statements

Consolidated balance sheets

|                                     |                         | (Millions of yen      |
|-------------------------------------|-------------------------|-----------------------|
|                                     | As of February 29, 2024 | As of August 31, 2024 |
| Assets                              |                         |                       |
| Current assets                      |                         |                       |
| Cash and deposits                   | 54,848                  | 69,50                 |
| Accounts receivable - trade         | 7,224                   | 9,91                  |
| Merchandise and finished goods      | 14,386                  | 14,47                 |
| Raw materials and supplies          | 420                     | 38                    |
| Other                               | 2,699                   | 3,85                  |
| Total current assets                | 79,580                  | 98,13                 |
| Non-current assets                  |                         |                       |
| Property, plant and equipment       |                         |                       |
| Buildings and structures, net       | 53,703                  | 51,48                 |
| Land                                | 35,296                  | 35,29                 |
| Construction in progress            | 1,732                   | 3,10                  |
| Other, net                          | 3,580                   | 3,66                  |
| Total property, plant and equipment | 94,312                  | 93,54                 |
| Intangible assets                   | 793                     | 79                    |
| Investments and other assets        | 12,016                  | 11,59                 |
| Total non-current assets            | 107,123                 | 105,94                |
| Total assets                        | 186,703                 | 204,07                |
| Liabilities                         |                         |                       |
| Current liabilities                 |                         |                       |
| Accounts payable - trade            | 11,233                  | 23,28                 |
| Income taxes payable                | 3,511                   | 2,92                  |
| Provision for bonuses               | 1,550                   | 2,37                  |
| Other                               | 17,195                  | 19,61                 |
| Total current liabilities           | 33,491                  | 48,18                 |
| Non-current liabilities             |                         |                       |
| Retirement benefit liability        | 2,587                   | 2,62                  |
| Asset retirement obligations        | 632                     | 63                    |
| Other                               | 3,839                   | 3,86                  |
| Total non-current liabilities       | 7,060                   | 7,12                  |
| Total liabilities                   | 40,551                  | 55,31                 |

|   |                         | (Millions of yen)     |
|---|-------------------------|-----------------------|
|   | As of February 29, 2024 | As of August 31, 2024 |
| Net assets  |                         |                       |
| Shareholders' equity                                  |                         |                       |
| Share capital   | 3,723                   | 3,723                 |
| Capital surplus                                       | 3,715                   | 3,720                 |
| Retained earnings                                     | 139,155                 | 141,690               |
| Treasury shares                                       | (4,249)                 | (4,222                |
| Total shareholders' equity                            | 142,346                 | 144,912               |
| Accumulated other comprehensive income                |                         |                       |
| Valuation difference on available-for-sale securities | 102                     | 92                    |
| Remeasurements of defined benefit plans               | (46)                    | (39                   |
| Total accumulated other comprehensive income          | 56                      | 52                    |
| Non-controlling interests                             | 3,748                   | 3,796                 |
| Total net assets                                      | 146,151                 | 148,761               |
| Total liabilities and net assets                      | 186,703                 | 204,077               |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## Consolidated statements of income (cumulative)

|  |                  | (Millions of yen) |
|--|------------------|-------------------|
|  | Six months ended | Six months ended  |
|  | August 31, 2023  | August 31, 2024   |
| Net sales  | 106,163          | 111,339           |
| Cost of sales                                      | 72,659           | 75,969            |
| Gross profit                                       | 33,504           | 35,369            |
| Operating revenue                                  | 8,686            | 9,316             |
| Operating gross profit                             | 42,191           | 44,685            |
| Selling, general and administrative expenses       |                  |                   |
| Salaries   | 10,659           | 11,489            |
| Provision for bonuses                              | 2,515            | 2,373             |
| Retirement benefit expenses                        | 211              | 230               |
| Depreciation                                       | 3,497            | 3,305             |
| Other  | 16,861           | 18,116            |
| Total selling, general and administrative expenses | 33,744           | 35,514            |
| Operating profit                                   | 8,446            | 9,170             |
| Non-operating income                               |                  |                   |
| Interest income                                    | 4                | 5                 |
| Dividend income                                    | 8                | 21                |
| Gain on adjustment of accounts payable             | 79               | 72                |
| Other  | 116              | 189               |
| Total non-operating income                         | 208              | 288               |
| Non-operating expenses                             |                  |                   |
| Interest expenses                                  | 13               | 12                |
| Other  | 5                | 14                |
| Total non-operating expenses                       | 19               | 26                |
| Ordinary profit                                    | 8,634            | 9,432             |
| Extraordinary losses                               |                  |                   |
| Loss on retirement of non-current assets           | 63               | 179               |
| Total extraordinary losses                         | 63               | 179               |
| Profit before income taxes                         | 8,571            | 9,252             |
| Income taxes - current                             | 3,211            | 2,702             |
| Income taxes - deferred                            | (551)            | 215               |
| Total income taxes                                 | 2,660            | 2,917             |
| Profit   | 5,911            | 6,335             |
| Profit attributable to non-controlling interests   | 302              | 400               |
| Profit attributable to owners of parent            | 5,608            | 5,934             |

|  |                  | (Millions of yen) |
|--|------------------|-------------------|
|  | Six months ended | Six months ended  |
|  | August 31, 2023  | August 31, 2024   |
| Profit   | 5,911            | 6,335             |
| Other comprehensive income                                     |                  |                   |
| Valuation difference on available-for-sale securities          | (1)              | (9)               |
| Remeasurements of defined benefit plans, net of tax            | 0                | 6                 |
| Total other comprehensive income                               | (0)              | (3)               |
| Comprehensive income   | 5,910            | 6,332             |
| Comprehensive income attributable to                           |                  |                   |
| Comprehensive income attributable to owners of parent          | 5,607            | 5,931             |
| Comprehensive income attributable to non-controlling interests | 302              | 400               |

## Consolidated statements of cash flows

|  |                  | (Millions of yen) |
|--|------------------|-------------------|
|  | Six months ended | Six months ended  |
|  | August 31, 2023  | August 31, 2024   |
| Cash flows from operating activities                 |                  |                   |
| Profit before income taxes                           | 8,571            | 9,252             |
| Depreciation   | 3,497            | 3,305             |
| Loss on retirement of non-current assets             | 63               | 179               |
| Increase (decrease) in provision for bonuses         | 1,097            | 823               |
| Increase (decrease) in retirement benefit liability  | 61               | 45                |
| Decrease (increase) in trade receivables             | (3,748)          | (2,686)           |
| Decrease (increase) in inventories                   | (436)            | (55)              |
| Increase (decrease) in trade payables                | 3,584            | 12,047            |
| Increase (decrease) in accounts payable - other      | (1,122)          | 1,122             |
| Increase (decrease) in deposits received             | 2,475            | 2,119             |
| Other, net   | 303              | (582)             |
| Subtotal   | 14,347           | 25,571            |
| Income taxes paid                                    | (1,948)          | (3,261)           |
| cancellation fee of consent paid                     | _                | (1,081)           |
| Net cash provided by (used in) operating activities  | 12,398           | 21,228            |
| Cash flows from investing activities                 |                  |                   |
| Purchase of property, plant and equipment            | (1,215)          | (2,755)           |
| Other, net   | (88)             | (46)              |
| Net cash provided by (used in) investing activities  | (1,304)          | (2,802)           |
| Cash flows from financing activities                 |                  |                   |
| Dividends paid                                       | (2,282)          | (3,394)           |
| Dividends paid to non-controlling interests          | (186)            | (352)             |
| Other, net   | (19)             | (19)              |
| Net cash provided by (used in) financing activities  | (2,488)          | (3,766)           |
| Net increase (decrease) in cash and cash equivalents | 8,606            | 14,659            |
| Cash and cash equivalents at beginning of period     | 39,305           | 54,848            |
| Cash and cash equivalents at end of period           | 47,911           | 69,508            |